



ADROIT
NORTH AMERICA

ERP FOR DISTRIBUTORS

**TOTAL VISIBILITY. SMARTER FULFILLMENT.
STRONGER CUSTOMER RELATIONSHIPS.**

Aptean Food & Beverage ERP, delivered by Adroit North America, connects your entire distribution operation—from procurement to last-mile delivery—with real-time visibility, inventory accuracy, and end-to-end control.



SCHEDULE A DISTRIBUTION ERP ASSESSMENT



**Powered by Aptean
Food & Beverage ERP**

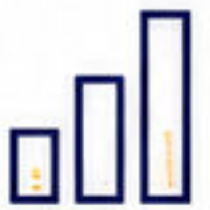
Adroit is an Authorized
Partner.



Trusted ERP
Technology



Industry
Expertise



Proven
Results

DISTRIBUTION CHALLENGES. CONNECTED ERP SOLUTIONS.



1. Multi-Location Inventory Visibility

See accurate, real-time stock across warehouses, DCs, and in transit.



2. Demand Planning & Dynamic Reorder Points

Improve forecasting and replenishment with dynamic reorder points and minimum order quantities based on sales history and demand patterns.



3. Order Fulfillment, Route Planning & Shipping

Streamline picking, packing, route planning, delivery sequencing, and shipping with fewer errors and faster delivery.



4. Pricing, Rebates & Promotions

Manage complex pricing, customer contracts, rebates, and promotions with control and accuracy.



5. Lot Traceability & Compliance

Track lots, serials, and expiration dates to ensure full traceability and regulatory compliance.



6. Customer Service Excellence

Empower your team with real-time data to serve customers better and grow your business.



THE RESULT

Connect every part of your distribution operation in one ERP platform—driving efficiency, reducing costs, improving service, and increasing profitability.



**Talk with Adroit
about your distribution
ERP priorities.**



www.adroitna.com



contact@adroitna.com



773-417-1221

A DISTRIBUTION ERP PARTNER THAT DRIVES EFFICIENCY AND GROWTH

1. WHY ADROIT



DISTRIBUTION EXPERTISE

Deep experience across wholesale, multi-location distribution, 3PL, and specialty channels.



POWERED BY APTEAN FOOD & BEVERAGE ERP

Built on Microsoft Dynamics 365 Business Central and purpose-built for distributors of food, beverage, and consumer products.



STRUCTURED FOR SUCCESS

Proven methodology and industry best practices aligned to the way distributors operate and grow.



CONNECTED ECOSYSTEM

Reporting, automation, EDI, mobility, labeling, and hardware solutions all working together.



PARTNERSHIP THAT LASTS

Long-term support for implementation, adoption, optimization, and continuous improvement.

2. ADROIT VELOCITY IMPLEMENTATION ACCELERATOR



1. PLAN

Discover, assess, and define success together.



2. DESIGN

Map processes and design the right solution.



3. CONFIGURE

Configure, integrate, and prepare your solution.



4. VALIDATE

Test, validate, and ensure readiness for go-live.



5. OPERATE

Go live with confidence and drive continuous value.

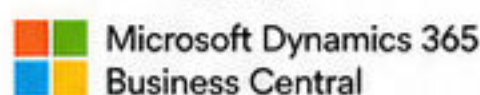
Adroit Velocity combines industry-specific process design, AI-assisted requirements and testing, proven configuration standards, and experienced consultant validation to accelerate implementation while reducing risk and delivering faster time to value.

3. A CONNECTED SOLUTION FOR THE DISTRIBUTION ENTERPRISE



Food & Beverage ERP

Built on



DEMAND PLANNING & FORECASTING

Improve accuracy with sales history, seasonality, and customer insights.



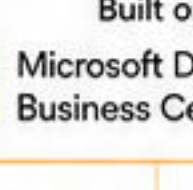
PURCHASING & SUPPLIER MANAGEMENT

Manage suppliers, contracts, pricing, rebates, and inbound quality.



INVENTORY VISIBILITY ACROSS LOCATIONS

Real-time visibility across warehouses, DCs, and in transit with lot and serial tracking.



ROUTE PLANNING & DELIVERY MANAGEMENT

Optimize routes, manage stops, capture signatures, and track on-time performance.



DYNAMIC REORDER POINTS & MIN/MAX

AI-driven reorder points and min/max quantities to reduce stockouts and excess inventory.



ORDER MANAGEMENT & EDI

Automate order capture, acknowledgments, EDI transactions, and customer communications.



FINANCIALS & PROFITABILITY

Real-time financials, costing, margin analysis, and customer profitability.

One ERP. Every function connected. Complete visibility. Better decisions. More profitable distribution.

LET'S BUILD A MORE PROFITABLE DISTRIBUTION OPERATION

Talk with Adroit about your current systems, operational challenges, integration requirements, and ERP priorities.



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